



# First Thing

A Monthly Update from The American Society of Home Inspectors

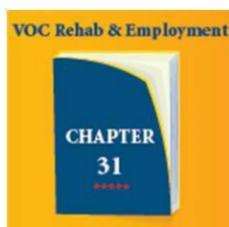
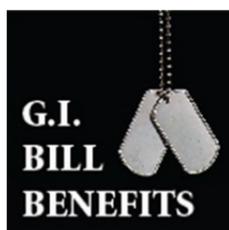
November 2015



## HOME INSPECTOR 1 DAY MARKETING BOOT CAMP



**Financing Now  
Available When You  
Attend The ASHI  
School  
Do you qualify for  
G.I. Bill Benefits or  
Chapter 31?**



**November &  
December**

**Saturday, November 7th 9am-1pm  
PST on sale for our conference  
price of \$77, only 100 spots  
available.**

Last week **Inspector Marketing Academy (IMA)** was unveiled at Inspection Universe in Las Vegas to over 500 inspectors and it was a BIG hit. We offered all conference attendees special pricing of \$77 which is over a 60% savings from our regular price of \$197 for IMA's online 1 day boot camp.

**Thanks to ASHI's staff, we are extending this same special offer to all ASHI Members. This offer is limited to only 100 signups!**

***This event WILL fill up fast as spots are limited! Click below to get the \$77 price and secure your spot.***

**[www.InspectorMarketingAcademy.com](http://www.InspectorMarketingAcademy.com)  
**(888) 820-5700****

**EXCLUSIVE INVITATION**

## 120 Hour Classes

[Columbus, OH: Nov. 2-13](#)

[Lakewood, CO: Nov. 2-13](#)

[Leesburg, VA: Nov. 2-13](#)

[Des Plaines, IL: Nov. 9-20](#)

[St. Louis, MO: Nov. 9-20](#)

[Cincinnati, OH: 11/30 -  
12/11](#)

[Cumming, GA: 11/30 -  
12/11](#)

[Tampa, FL: 11/30 - 12/11](#)

## 93 Hour Classes

[Brentwood, TN: Nov. 9-14](#)

## 160 Hour Classes

[Bellevue, WA: Nov. 9-20](#)

## 4-Point Inspection & Wind Mitigation Class

[Tampa, FL: Dec. 5](#)

“THE  
NEXT  
BIG  
THING”  
IN TECHNOLOGY



## Accomplishments from the October Board of Directors Meeting

**Motion:** to accept the  
Accounting Manual in the

P&P

**Motion:** All committee annual budgetary requests must be made in writing with rationale to the finance committee via the Board Liaison by May 31st

**Motion:** that the board provides the 2015 ASHI Strategic Planning Committee Report to staff for guidance in future ASHI operations.

**Motion:** to dissolve Drone Task Force

**Motion:** that the list of Committee Chairs and Board Liaisons be accepted as presented.



On occasion, ***the Zonolite Attic Insulation Trust has a need to confirm or clarify the status of vermiculite abatement in a claimant's home.*** On such occasions, the Trust plans to retain a home inspector to perform a limited inspection. The inspection would typically consist of visually verifying the presence, or absence, of vermiculite and/or other insulation in the attic and taking pictures and filling out a short form/checklist and emailing the findings to the Trust. The fee will be based on the inspector's normal rate, not to exceed \$200. Unusual or special

# HOME INSPECTORS

Create Reports on iPhones, iPads, Android phones and tablets and Windows devices



Email reports to clients as PDFs from your phone or tablet!

**Palm-Tech**  
HOME INSPECTION SOFTWARE

CLICK TO REQUEST A  
**FREE DEMO NOW**

**NOW HIRING!**  
APPLY TODAY!

circumstances that justify a higher rate, e.g., lengthy travel time, can be discussed in advance. The fee will be paid upon receipt of an invoice and report from the home inspector. The specifics of what the Trust seeks to confirm or clarify will be discussed with the home inspector in advance and confirmed in report form to be provided to the Home inspector.

**Step 1:** If interested in participating please email the Trust @ [ZaiHire@gmail.com](mailto:ZaiHire@gmail.com) and provide your name, email, phone number and general location in which you do inspections, eg, "Pittsburgh metro area" (We will keep the info on file and only use it should we need to retain a home inspector in your area)

**Step 2:** We would contact you as needed and provide a short statement and report form, e.g, "The trust would like you to inspect the attic of the home at 123 Oak St, Pittsburgh, PA. and visually verify that the vermiculite has been abated as well as the approximate size of the attic. The Trust would provide a report form setting forth the relevant questions to be answered.

**Step 3:** Email the report form and photos to the Trust at [Zaihire@gmail.com](mailto:Zaihire@gmail.com) along with your invoice.

The Trust would obtain authorization for the inspection from the home owner and provide you with the owners contact info to schedule the inspection.



It may be hard to imagine right now how



## Now Hiring Inspectors in All Markets

Contact Our  
Hiring/Acquisitions  
Department

770-777-8640  
recruiting@bpgwi.com

The Best Inspectors.  
Anywhere.

[www.bpgwi.com](http://www.bpgwi.com)

**Inspections**

Home Commercial Environmental

A FIDELITY NATIONAL FINANCIAL, INC. COMPANY

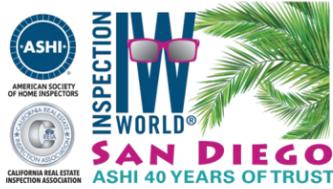
Check out our  
**TRADE SHOW  
CALENDAR**

**Jan 24-27, 2016  
InspectionWorld  
San Diego, CA**

**Feb 22-25, 2016  
3 Days of Secrets  
Revealed  
Dallas, TX**

**Mar 4-6, 2016  
OHIO ASHI  
Conference  
Columbus, OH**

**Mar 7-9, 2016  
BRExpo 2016  
Atlanta, GA**



awesome  
[InspectionWorld](#) 2016  
San Diego is going to  
be because it is only  
November 2nd.

However, come January  
24, 2016, we are going to blow the roof off  
the Town & Country. We have so much  
planned that you'll need to rest for a couple  
of days after.

With 45 courses during InspectionWorld and  
a few pre-and-post conference courses, and  
not too mention the events, activities, dunk  
tank (yes, Dunk. Tank.) and the town to take  
in; you'll need to take two alka-seltzers and  
call no one in the morning...you'll be  
sleeping in!

[Join us](#) this January 24-27, 2016 in San  
Diego at the Town and Country Resort  
& Convention Center for two 40th  
anniversary celebrations that you sure don't  
want to miss!



Inspection Reporting Software as  
Fast and Smart as Your Are

## **Top 8 Considerations When Buying an Android for Home Inspection Reporting**

By Toby Adamson, CEO and Co-Founder of HomeHubZone

Home inspectors have a lot to consider  
when buying a new tablet that can  
withstand the rigors of a home inspection  
and efficiently run a home inspection  
reporting app. As much as I would like to tell  
you to buy model X, the answer is not that  
cut and dried.

We've identified 8 major considerations,  
many unique to home inspectors, that will  
affect your tablet-buying decision. Before  
listing those, let's establish a common  
language.

Buying an Android is not the same as buying  
an iPad

First, Android is an operating system (OS),  
not hardware. So when you are buying an  
Android tablet you are buying a device  
running the Android operating system from  
Google. But, the manufacturer can be one of  
many companies including Google,  
Samsung, LG and a slew of other brands.

It's ASHI Affiliate Membership Renewal time. If you haven't renewed your membership in the most respected home inspection association, then you're missing out!

As a member, you receive a ton of benefits that places you in front of our home inspector members (the movers and shakers of the industry) in print, online and through social media.

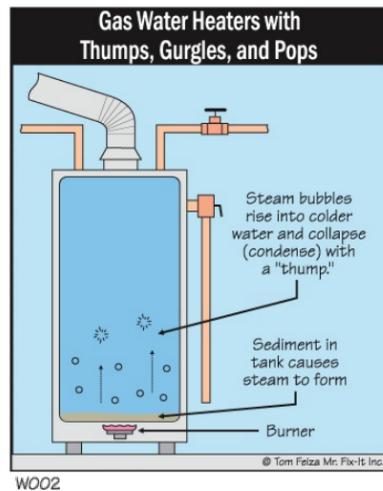
[Download the Affiliate Membership Form](#), fill out and turn back in to Dave Kogan at [davek@ashi.org](mailto:davek@ashi.org).

And now you can get involved with The ASHI School with the additional TAS+ program. Get in front of students while they are starting their career in home inspection.



[Target Professional Programs](#)

So, here are our top considerations in priority order...[READ MORE](#)



**Tip**

**#14: Thump, Thump..It's the Water Heater**

It's annoying when your water heater thumps, pops and whumps whenever you use hot water.

*What can you do?*

The water heater's thumping is caused by sediment that has built up in the bottom of the metal tank or around the electrical heating elements. The illustration shows a gas water heater with this problem. The sediment interferes with even heat transfer and allows steam bubbles to form. The bubbles float upward and then implode with a muffled thump.

You could try to drain sediment from the bottom of the tank. Attach a hose to the drain valve and route it to a safe plumbing fixture, such as a floor drain. Be careful; the water will be hot. Drain a few gallons; repeat this several times. Often, though, sediment is difficult to remove from the tank.

The thumping does not cause any damage to the water heater, but it certainly is annoying. Consider installing a water softener to eliminate the hard water sediment.

By Tom Feiza, Mr. Fix-It

(c) Copyright 2009 by Tom Feiza, Mr. Fix-It, Inc. | [misterfix-it.com](http://misterfix-it.com) |

[htoyh.com](http://htoyh.com)

Helping you operate and maintain your home

[Guardian Financial](#)

[Home Owners Network](#)

[Quill.com](#)

[LegalShield](#)

[Porch.com](#)

[MoverThankYou.com](#)

[HomeAdvisor](#)

[OneSource Solutions](#)

[Liberty Mutual Insurance](#)

[InspectionContracts.com](#)

[GEM Marketing](#)

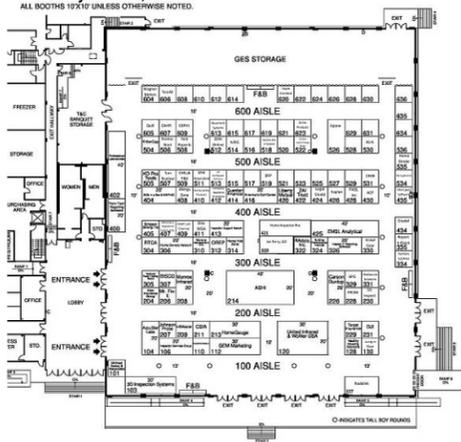
[BuildFax](#)

[ASHI@Home](#)



[Millionaire Inspector  
Community](#)

Inspection World Annual Conference 2016  
January 24-27, 2016



There is just a handful of booths left for [InspectionWorld](#) 2016 San Diego. And the question remains, "are you willing to pas sup on the largest



AMERICAN SOCIETY OF HOME INSPECTORS



CALIFORNIA REAL ESTATE INSPECTION ASSOCIATION

**INSPECTION WORLD**  
**SAN DIEGO**  
ASHI 40 YEARS OF TRUST®



As an ASHI member, you have access to millions of products for the home, office, breakroom, bathroom, technology and so much more - plus you get huge discounts and free shipping on all orders (that means on one pen or a million pens - no shipping charge!) Sign up today and refill your

home inspection  
conference of the year?"  
Join us at InspectionWorld  
and get involved today!

Can't exhibit but want to  
still participate? How  
about a sponsorship?

[Download an Exhibitor  
Registration/Sponsorship  
Form now.](#)

supplies from the comfort of your home or office.  
Go to: <http://www.quill.com/ashi> to register today!

---

932 Lee Street, Des Plaines, IL | 847.759.2820

